

## **Rotation Explained**

We use a rotation by revenue system. This means that whenever possible, each unit owner gets an equal distribution of revenue as other owners who own the same type of unit.

RCI trades/stays will not affect rotations. We will use "Complimentary Stay" for RCI stays. RCI members must deposit weeks that are provided by the Waterbury Inn. RCI weeks that we can trade are during our off-season time frames.

Charitable giving (allowing charities to use your unit for fundraising) are complementary and do not affect rotation. Charitable use of units must be approved by management and must be used during our off season or off-peak times.

Owner stays will not affect rotations as long as the owner is staying during a slower time period. The only time owners will be charged rotation nights is if they stay during a time frame where the Waterbury has 80% or more occupancy.

Owner Referrals do not affect rotation and are a great way for owners to increase their revenue as long as the Waterbury is under the 80% occupancy at the time the owners' referred guest is staying.

For every unit there are both past and future rotation nights that are kept track of.